|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Standard**:  **Assessment: ☐ Quiz ☐ Unit Test ☐ Project ☐ Lab ☐ None** | | | | | | | |
|  | **Pre-Teaching**  *C:\Users\thiyasr\AppData\Local\Microsoft\Windows\INetCache\Content.MSO\FEF22E5.tmp*  **Learning Target**    **Success Criteria 1**    **Success Criteria 2** | **Activation of Learning**  *(5 min)* | **Focused Instruction**  *(10 min)*  ***\*I DO*** | **Guided Instruction**  *(10 min)*  ***\*WE DO*** | **Collaborative**  **Learning**  *(10 min)*  ***\*Y’ALL DO*** | **Independent Learning**  *(10 min)*  ***\*YOU DO*** | **Closing**  *(5 min)* |
| * Do Now * Quick Write\* * Think/Pair/Share * Polls * Notice/Wonder * Number Talks * Engaging Video * Open-Ended Question | * Think Aloud * Visuals * Demonstration * Analogies\* * Worked Examples * Nearpod Activity * Mnemonic Devices\* | * Socratic Seminar \* * Call/Response * Probing Questions * Graphic Organizer * Nearpod Activity * Digital Whiteboard | * Jigsaw\* * Discussions\* * Expert Groups * Labs * Stations * Think/Pair/Share * Create Visuals * Gallery Walk | * Written Response\* * Digital Portfolio * Presentation * Canvas Assignment * Choice Board * Independent Project * Portfolio | * Group Discussion * Exit Ticket * 3-2-1 * Parking Lot * Journaling\* * Nearpod |
| **Monday** | *C:\Users\thiyasr\AppData\Local\Microsoft\Windows\INetCache\Content.MSO\FEF22E5.tmp* | Quick Write: Best Part of Your Christmas Break | Classroom Management – Conduct/Intro New Students |  | Name Game |  | Exit Ticket – Goal for 2025 |
| **Tuesday** | *C:\Users\thiyasr\AppData\Local\Microsoft\Windows\INetCache\Content.MSO\FEF22E5.tmp*  **I can learn the role of Distribution in the 4P’s of Marketing and how it impacts a company’s ability to reach its target market effectively.**    **Students can explain what distribution means in the context of the 4P’s of Marketing.**    **Students can discuss how distribution impacts customer experience, pricing and the overall marketing strategy.** | Think/Pair/Share |  | Review 4P’s of Marketing |  |  |  |
| **Wednesday** | *C:\Users\thiyasr\AppData\Local\Microsoft\Windows\INetCache\Content.MSO\FEF22E5.tmp*  **I can learn the role of Distribution in the 4P’s of Marketing and how it impacts a company’s ability to reach its target market effectively.**  **Students can explain what distribution means in the context of the 4P’s of Marketing.**    **Students can discuss how distribution impacts customer experience, pricing and the overall marketing strategy.** | Video |  |  | Advantages/Disadvantages of Mode of Distribution |  |  |
| **Thursday** | *C:\Users\thiyasr\AppData\Local\Microsoft\Windows\INetCache\Content.MSO\FEF22E5.tmp* **I can learn the role of Distribution in the 4P’s of Marketing and how it impacts a company’s ability to reach its target market effectively.**    **Students can explain what distribution means in the context of the 4P’s of Marketing.**    **Students can discuss how distribution impacts customer experience, pricing and the overall marketing strategy.** | Homecoming KickBack |  | Channel Management |  | Vending Machine Assignment Intro |  |
| **Friday** | *C:\Users\thiyasr\AppData\Local\Microsoft\Windows\INetCache\Content.MSO\FEF22E5.tmp* **I can learn the role of Distribution in the 4P’s of Marketing and how it impacts a company’s ability to reach its target market effectively.**    **Students can explain what distribution means in the context of the 4P’s of Marketing.**    **Students can discuss how distribution impacts customer experience, pricing and the overall marketing strategy.** | Be Pro Be Proud Day - Sub |  |  |  |  |  |

*\*key literacy strategies*