



864 Broad Street – 4th Floor

Augusta, Georgia 30901 – 1215
(706) 826-1000 • Fax: (706) 826-4612

Charlie J. Hannah
President

KENNETH BRADSHAW, Ed.D.
Superintendent of Schools

Bobby A. Smith, CPA
Chief Financial Officer

DATE: January 13, 2021

TO: All Board Members

FROM: Bobby A. Smith, Chief Financial Officer

VIA: Dr. Kenneth Bradshaw
Superintendent of Schools

SUBJECT: Band Instruments RFQ #20-9721

We received bids from twelve (12) vendors for Band Instruments for Richmond County Schools RFQ #20-972.

The lowest bid for each item has been highlighted and the recommendations are based on the lowest bid quote for each item. Administration recommends that band instruments be purchased from the following vendors as indicated on the attached tally.

1. Alamo Music Center located in San Antonio, Texas
2. Guitar Center Inc. located in Atlanta, Georgia
3. Guitar Center Stores Inc. dba Music and Arts located in Frederick, Maryland
4. Moe-Bleichner Music distribution LLC located in Pottsville, Pennsylvania.
5. National Educational Music Company located in Mountainside, New Jersey
6. Nick Rail Music located in Santa Barbara, California
7. O'Malley Musical Instruments Co., LLC. located in Douglas, Georgia
8. Star Music Company located in Columbia, South Carolina
9. Taylor Music, Inc. located in Aberdeen, South Dakota
10. Washington Music Center located in Wheaton, Maryland

These items will be available for each school to purchase as needed for the remainder of the 2021 calendar year.

COMPANY	ITEM #1A CLOSED HOLE FLUTE JUPITER JFL710	ITEM #1B CLOSED HOLE FLUTE GEMEINHARDT 2SP	ITEM #1C CLOSED HOLE FLUTE GEMEINHARDT AFL200	ITEM #2A OPEN HOLE FLUTE JFL1000TBO	ITEM #2B OPEN HOLE FLUTE AZUMI BY ALTUS AZS2RBO	ITEM #2C OPEN HOLE FLUTE YAMAHA YFL481	ITEM #3 PROFESSIONAL PICCOLO WITH STANDARD HEAD JOINT YAMAHA YPC-62	ITEM #4A PLASTIC CLARINET JUPITER 635N/JCL710N	ITEM #4B PLASTIC CLARINET SELMER CL301
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	\$255.79	NB	NB	\$372.45	NB	NB	\$1,529.79	\$278.56	NB
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$498.99	\$298.99	\$339.99	\$598.99	\$1,398.99	\$1,898.99	\$2,199.99	\$498.99	\$1,098.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$266.73	\$236.05	\$246.18	\$388.38	\$992.56	\$1,417.75	\$1,679.15	\$290.47	\$446.92
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	NB	NB	NB	NB	NB	\$1,293.00	\$1,518.00	NB	\$419.00
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	NB	NB	NB	\$555.00	NB	NB	NB	NB	\$345.00 ACL-617
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$267.97	\$247.08	NB	\$390.18	\$998.00	\$1,359.45	\$1,602.61	\$291.82	\$426.55
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$258.00	NB	NB	\$375.00	\$959.00	\$1,309.00	\$1,543.00	\$280.00	\$410.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$649.00	\$479.00	\$799.00	\$1,319.00	\$1,649.00	\$2,195.00	\$2,295.00	\$897.00	\$1,199.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$479.00 O'MALLEY STUDENT			\$1,295.00 O'MALLEY ADVANCED			\$1395.00 O'MALLEY, PEARL, GEMEINHARDT, GUO COMP	\$695.00 O'MALLEY	
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$317.00	\$328.00	\$299.00	\$449.00	\$1,149.00	\$1,499.00	\$1,799.00	\$339.00	\$479.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	NB	\$279.00	\$229.00	NB	NB	NB	NB	NB	\$411.59
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	\$252.00	\$249.00	NB	\$366.00	\$929.00	\$1,292.00	\$1,511.00	\$275.00	\$399.00
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$254.35	\$289.00	\$222.60	\$370.35	\$946.40	\$1,273.75	\$1,501.60	\$277.00	\$400.90

COMPANY	ITEM #5A WOOD CLARINET BUFFET E11	ITEM #5B WOOD CLARINET YAMAHA YCL 450	ITEM #6A BASS CLARINET JBC1000N	ITEM #6B BASS CLARINET SELMER 1430LP	ITEM #7 CONTRABASS LEBLANC 7182	ITEM #8A ALTO SAXOPHONE JAS710GN	ITEM #8B ALTO SAXOPHONE Selmer AS600	ITEM #9A ADVANCED ALTO SAXOPHONE SELMER LA VOIX II	ITEM #9B ADVANCED ALTO SAXOPHONE YAMAHA YAS-6211
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	NB	\$991.85	\$1,323.54	NB	\$4,270.29	\$627.07	NB	NB	\$2,174.60
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$2,098.99	\$1,049.99	\$1,799.99	\$2,399.99	\$4,999.99	\$1,499.99	\$1,949.99	\$1,949.99	\$2,849.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$799.64	\$1,065.15	\$1,380.12	\$1,822.17	\$4,687.20	\$653.88	\$853.55	\$1,482.15	\$2,336.62
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	\$821.00	\$1,021.00	NB	\$1,638.00	\$4,224.00	NB	\$788.00	\$1,340.00	\$2,228.00
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	\$1,567.60 UEBEL CLASSIC	\$1,490.00 RZ CONSERVATORY	NB	\$2,040.00 ACL-720	NB	NB	\$665.00 AAS-110YG	NB	\$1,039.50 AAS-301
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$892.62	\$870.05	\$1,386.07	\$1,739.11	\$4,473.55	\$656.92	\$815.00	\$1,414.58	\$2,347.49
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$825.00	\$1,030.00	\$1,335.00	\$1,674.00	\$4,307.00	\$632.00	\$784.00	\$1,361.00	\$2,260.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$1,495.00	\$1,619.00	\$2,249.00	\$1,899.00	\$5,595.00	\$2,149.00	\$2,195.00	\$2,499.00	\$3,091.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$999.00 O'MALLEY ELITE WOOD					\$1,495.00 O'MALLEY STUDENT			\$1,895.00 O'MALLEY ELITE WOOD
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$999.00	\$1,225.00	\$1,639.00	\$1,995.00	\$5,130.00	\$779.00	\$929.00	\$1,599.00	\$2,692.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	NB	NB	NB	\$1,678.09	NB	NB	\$786.06	\$1,364.95	NB
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	\$808.00	\$1,011.00	\$1,277.00	\$1,614.00	\$4,160.00	\$616.00	\$770.00	\$1,319.00	\$2,199.00
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$809.65	\$1,002.65	\$1,315.95	\$1,634.45	\$4,204.35	\$623.50	\$765.65	\$1,329.45	\$2,199.50

COMPANY	ITEM #10 PROFESSIONAL BARITONE SAXOPHONE STANDARD YAMAHA YBS-62	ITEM #11A TENOR SAXOPHONE JTS710GN	ITEM #11B TENOR SAXOPHONE SELMER TS600	ITEM #12A ADVANCED TENOR SAXOPHONE SELMER LA VOIX II TENOR	ITEM #12B ADVANCED TENOR SAXOPHONE YAMAHA YTS-6211	ITEM #13A BARITONE SAXOPHONE SELMER BS400	ITEM #13B BARITONE SAXOPHONE SELMER BS500	ITEM #14A OBOE JOB1000	ITEM #14B OBOE YAMAHA YOB241
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	\$6,649.10	\$849.48	NB	NB	\$2,346.55	\$3,273.57	NB	NB	\$1,354.75
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$7,999.99	\$2,199.99	\$2,599.99	\$2,399.99	\$3,199.99	\$4,199.99	\$4,999.99	\$2,199.99	\$2,299.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$7,522.85	\$885.80	\$1,181.23	\$1,769.04	\$2,521.47	\$3,647.48	\$3,626.64	\$1,675.97	\$1,531.88
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	\$6,810.00	NB	\$1,116.00 TS400	\$1,595.00	\$2,398.00	\$3,283.00	NB	NB	\$1,386.00
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	NB	NB	\$985.00 ATS-100	NB	\$1,285.00 ATS-301	NB	\$2,900.00 ABS-110	NB	\$1,492.00 THORE DaCASPO ABS OBOE
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$7,179.95	\$889.27	\$1,127.39	\$1,688.41	\$2,533.19	\$3,481.22	NB	\$1,738.67	\$1,462.05
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$6,914.00	\$856.00	\$1,084.00	\$1,625.00	\$2,439.00	\$3,350.00	\$2,643.00 JUPITER JBS1000	\$1,620.00	\$1,407.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$8,682.00	\$2,999.00	\$3,148.00	\$2,795.00	\$3,433.00	\$4,999.00	\$7,500.00	\$2,699.00	\$2,938.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$7,500.00 SELMER BS500 \$4,999.00 SELMER BS400 \$3,295.00 JOHN PACKER MK11 *\$2,495.00 O'MALLEY*	\$3,295.00 JOHN PACKER	\$1,999.00 O'MALLEY	\$2,195.00 JOHN PACKER		\$3,295.00 JOHN PACKER		\$1,999.00 O'MALLEY	
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$8,229.00	\$1,039.00	\$1,275.00	\$1,936.00	\$2,895.00	\$3,899.00	\$4,649.00	\$1,939.00	\$1,649.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	NB	NB	\$1,087.83	\$1,629.16	NB	\$3,359.07	NB	NB	NB
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	\$6,722.00	\$833.00	\$1,060.00	\$1,588.00	\$2,377.00	\$3,266.00	NB	\$1,555.00	\$1,377.00
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$6,727.25	\$844.60	\$1,059.55	\$1,586.80	\$2,373.50	\$3,271.70	NB	\$1,598.05	\$1,369.90
	AWARD RED PRINT ONLY								

COMPANY	ITEM #15A BASSOON JBN1000	ITEM #15B BASSOON SELMER 1432B	ITEM #16A TRUMPET JTR700	ITEM #16B TRUMPET BACH TR300H2	ITEM #17 ADVANCED TRUMPET BACH STRAD 180S37	ITEM #18A TROMBONE JBT700	ITEM #18B TROMBONE BACH TB301	ITEM #19A TROMBONE WITH F-ATTACHMENT JTB1100F	ITEM #19B TROMBONE WITH F-ATTACHMENT BACH 42B/42BO
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	\$3,681.34	NB	\$339.29	NB	\$2,191.77	\$432.02	NB	NB	NB
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$4,899.99	\$4,499.99	\$749.99	\$799.99	\$2,999.99	\$879.99	\$949.99	\$1,249.99	\$1,299.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$3,796.19	\$4,169.61	\$348.61	\$506.63	\$2,423.59	\$448.30	\$506.63	\$854.88	\$2,828.65
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	NB	\$3,698.00	NB	\$480.00	\$2,143.00	NB	\$488.00	NB	\$2,520.00
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	NB	\$2,780.00 THORE STUDENT BASSOON	NB	\$425.00 ATR-235L	NB	NB	\$492.00 ASL-3540	NB	\$773.50 ASL-6480
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$3,813.85	\$3,979.25	\$350.23	\$483.54	\$2,313.12	\$450.38	\$483.54	\$541.37	\$2,699.72
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$3,672.00	\$3,831.00	\$336.00	\$465.00	\$2,226.00	\$433.00	\$465.00	\$826.00	\$2,599.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$6,315.00	\$4,999.00	\$1,395.00	\$899.00	\$2,999.00	\$1,195.00	\$1,199.00	\$1,495.00	\$3,679.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$1,999.00 O'MALLEY			\$849.00 O'MALLEY	\$1,095.00 O'MALLEY STRAD BUSTER		\$599.00 O'MALLEY	\$1,395.00 JOHN PACKER	\$1,295.00 O'MALLEY
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$4,499.00	\$4,563.00	\$399.00	\$539.00	\$2,649.00	\$529.00	\$549.00	\$999.00	\$2,999.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	NB	\$3,839.92	NB	\$466.57	\$2,349.42	NB	\$466.56	NB	\$2,604.99
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	\$3,533.00	\$3,688.00	\$333.00	\$460.00	\$2,144.00	\$422.00	\$464.00	\$797.00	\$2,520.00
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$3,620.20	\$3,740.05	\$322.40	\$454.45	\$2,173.95	\$427.45	\$454.45	\$815.15	\$2,537.25

COMPANY	ITEM #20A FRENCH HORN SINGLE JHR 700	ITEM #20B FRENCH HORN SINGLE CONN 14D	ITEM #21A FRENCH HORN DOUBLE JHR1100	ITEM #21B FRENCH HORN DOUBLE HOLTON 378	ITEM #21C FRENCH HORN DOUBLE CONN 8D	ITEM #22 MELLOPHONE JMP1000M	ITEM #23 MARCHING MELLOPHONE YAMAHA YMP204	ITEM #24 EUPHONIUM, 3 VALVE (concert baritone) JEP700
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	\$964.50	NB	\$1,805.78	NB	NB	\$846.44	\$1,179.00	\$1,060.09
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$2,499.99	\$2,499.99	\$2,849.99	\$3,049.99	\$4,149.99	\$1,049.99	\$1,699.99	\$1,349.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$1,029.64	\$1,589.93	\$1,919.70	\$2,792.16	\$3,953.93	\$877.67	\$1,333.00	\$1,096.60
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	NB	\$1,439.00	NB	\$2,488.00	\$3,500.00	NB	\$1,221.00	NB
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	NB	\$735.00 AHR-301	NB	NB	\$1,052.00 AHR-350	NB	NB	NB
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$1,068.16	\$1,517.45	\$1,928.64	\$2,664.89	\$3,773.70	\$881.76	\$1,272.24	\$1,101.70
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$996.00	\$1,461.00	\$1,857.00	\$2,565.00	\$3,633.00	\$848.00	\$1,225.00	\$1,060.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$3,479.00	\$2,999.00	\$3,199.00	\$3,529.00	\$4,799.00	\$1,295.00	\$1,639.00	\$1,500.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$999.00 JOHN PACKER	\$879.00 O'MALLEY	\$2,231.00 JOHN PACKER	\$1,695.00 O'MALLEY 8D		\$1,099.00 JOHN PACKER		\$1,500.00 JOHN PACKER
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$1,199.00	\$1,699.00	\$2,249.00	\$2,999.00	\$4,439.00	\$1,008.00	\$1,415.00	\$1,275.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	NB	\$1,464.21	NB	\$2,571.39	\$3,641.29	NB	NB	NB
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	\$966.00	\$1,422.00	\$1,788.00	\$2,464.00	\$3,444.00	\$822.00	\$1,199.00	\$1,028.00
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$981.75	\$1,426.15	\$1,830.45	\$2,504.50	\$3,546.60	\$836.85	\$1,192.05	\$1,045.60

COMPANY	ITEM #25A EUPHONIUM, 4 VALVE (concert baritone) JEP1000	ITEM #25B EUPHONIUM, 4 VALVE (concert baritone) YAMAHA YEP321	ITEM #26 BARITONE HORN YAMAHA YBH301Bb	ITEM #27A MARCHING BARITONE JBR1000M	ITEM #27B MARCHING BARITONE YAMAHA 301M	ITEM #28 3-OCTAVE DELUXE VIBRAPHONE MAJESTIC V6530S	ITEM #29 TUBA, 3 VALVE JTU700	ITEM #30 TUBA, 4 VALVE JTU1010	ITEM #31 SOUSAPHONE JSP1000
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	NB	\$1,704.35	\$1,624.55	\$974.14	NB	\$2,575.00	\$1,965.36	\$3,086.12	\$2,675.00
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$1,499.99	\$2,199.99	\$2,249.99	\$1,299.99	\$2,249.99	\$2,999.99	\$2,549.99	\$4,149.99	\$3,349.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$1,260.03	\$1,927.47	\$2,011.33	\$1,004.20	\$1,837.18	\$2,685.38	\$2,059.00	\$3,242.33	\$2,762.63
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	NB	\$1,776.00	\$1,863.00 YBH-3012	NB	\$1,694.00	NB	NB	NB	NB
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	NB	\$992.00 AEP-1141	NB	NB	NB	NB	\$3,525.00 ABB-5205	NB	NB
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$1,265.89	NB	\$1,753.43	\$1,008.87	\$1,753.43	\$2,698.53	\$2,067.68	\$3,257.41	\$2,775.48
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$1,219.00	\$1,771.00	\$1,848.00	\$971.00	\$1,688.00	\$2,597.00	\$1,991.00	\$3,136.00	\$2,672.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$1,799.00	\$2,745.00	\$1,935.00	\$1,495.00	\$2,292.00	\$3,295.00	\$2,995.00	\$3,999.00	\$4,495.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$1,649.00 JOHN PACKER		\$1,195.00 JOHN PACKER DELUXE	\$1,395.00 O'MALLEY			\$1,999.00 O'MALLEY	\$3,295.00 JOHN PACKER	\$5,200.00 JSP1010 FIBER BODY/LACQUER BELL
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$1,475.00	\$2,075.00	\$2,159.00	\$1,175.00	\$1,999.00	\$3,194.00	\$2,249.00	\$3,857.00	\$3,286.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	NB	NB	NB	NB	NB	NB	NB	NB	NB
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	\$1,170.00	\$1,733.00	NB	\$940.00	\$1,649.00	\$2,555.00	\$1,911.00	\$3,013.00	\$2,595.00
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$1,201.45	\$1,723.65	\$1,798.60	\$957.50	\$1,642.90	\$2,560.50	\$1,963.25	\$3,091.55	\$2,634.15

COMPANY	ITEM #32A LAQUER and SILVER SOUSAPHONE KING 2350	ITEM #32B LAQUER and SILVER SOUSAPHONE YAMAHA YSH411	ITEM #32C LAQUER and SILVER SOUSAPHONE CONN 20K	ITEM #33 CONCERT BASS DRUM w/ SUSP. STAND (36X16) PEARL	ITEM #34 CLASSIC CONCERT CHIMES MUSSER	ITEM #35 20" TIMPANI LUDWIG STANDARD FIBERGLASS	ITEM #36 23" TIMPANI LUDWIG STANDARD FIBERGLASS LKP523FG	ITEM #37 26" TIMPANI LUDWIG STANDARD FIBERGLASS LKP526FP	ITEM #38 29" TIMPANI LUDWIG STANDARD FIBERGLASS LKP529FP
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	NB	\$7,049.33	NB	\$1,354.50	\$3,203.62	\$2,105.19	\$1,918.56	\$1,966.89	\$1,994.30
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$6,699.99	\$6,699.99	\$7,499.99	\$1,549.99	\$3,599.99	\$2,549.99	\$2,349.99	\$3,699.99	\$2,299.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$5,987.45 (LACQ) \$6,619.72 (SILVER)	\$6,217.80 (LACQ) \$7,346.55 (SILVER)	\$6,541.02 (LACQ) \$7,591.02 (SILVER)	\$1,494.79	\$3,391.07	\$2,228.37	\$2,030.81	\$2,053.23	\$2,080.85
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	NB	NB	NB	NB	NB	NB	NB	NB	NB
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	NB	NB	NB	NB	NB	NB	NB	NB	NB
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$5,576.22 (LACQ) \$6,309.81 (SILVER)	\$5,785.61 (LACQ) \$7,250.74 (SILVER)	\$6,381.74	\$1,396.62	\$3,681.81	\$2,238.73	\$2,040.26	\$2,062.78	\$2,090.52
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$5,502.00 (LACQ) \$6,539.00 (SILVER)	\$5,917.00 (LACQ) \$6,982.00 (SILVER)	\$6,462.00 (LACQ) \$7,499.00 (SILVER)	\$1,373.00	\$6,561.00	\$2,155.00	\$1,964.00	\$1,985.00	\$2,012.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$6,999.00 (LACQ) \$7,999.00 (SILVER)	\$7,109.00 (LACQ) \$8,455.00 (SILVER)	\$7,995.00 (LACQ) \$8,999.00 (SILVER)	\$1,869.00	\$3,895.00	\$2,444.00	\$2,139.00	\$2,159.00	\$2,189.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$4,295.00 JOHN PACKER \$3,995.00 O'MALLEY	\$4,299.00 (LACQ) \$4,999.00 (SILVER) JOHN PACKER			\$3,400.00 MAJESTIC6518b				
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$6,177.00	\$6,634.00	\$7,318.00	\$1,736.00	\$4,100.00	\$2,569.00	\$2,339.00	\$2,365.00	\$2,397.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	\$5,197.67	NB	\$6,157.82	\$1,529.55	\$3,552.62	\$2,160.18	\$1,968.67	\$1,990.41	\$2,017.18
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	\$5,077.00	\$5,419.00	\$6,299.00	\$1,311.00	\$3,211.00	NB	NB	NB	NB
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$5370.6 (2350W) \$6383.10 (2350WSP)	\$5,757.30 (YSH-411WC) \$6,793.55 (YSH-411SWC)	\$6,307.20 (20KW) \$7,319.65 (20KSPW)	\$1,335.20	\$3,201.80	\$2,104.00	\$1,917.50	\$1,938.65	\$1,964.75

COMPANY	ITEM #39 32" TIMPANI LUDWIG STANDARD FIBERGLASS LKP523FP	ITEM #40 TIMPANI MALLETT VIC FIRTH T1	ITEM #41 and ITEM #42 MARCHING SNARE DRUM, HIGH TENSION MAPEX QUALIFIER DELUXE 14 X 12" QLS1412D, WITH QUALIFIER CARRIER HARNESS	ITEM #43 and ITEM #44 MARCHING TENORS, TRIO MAPEX QUALIFIERS QLT023, WITH QUALIFIER CARRIER HARNESS	ITEM #45 16" MARCHING BASS DRUM MAPEX QUALIFIER BASS DRUM	ITEM #46 18" MARCHING BASS DRUM MAPEX QUALIFIER BASS DRUM	ITEM #47 20" MARCHING BASS DRUM MAPEX QUALIFIER BASS DRUM
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	\$2,154.58	\$41.33	\$390.70	\$379.17	\$196.76	\$217.63	\$229.99
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$2,599.99	\$23.99	\$453.98	\$293.98	\$229.99	\$249.99	\$259.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$2,248.45	\$22.21	\$419.96	\$385.70	\$212.85	\$233.28	\$247.25
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	NB	NB	NB	NB	NB	NB	NB
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	NB	NB	NB	NB	NB	NB	NB
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$2,252.90	\$22.00	\$419.25	NB	\$208.18	\$227.46	\$240.95
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$2,174.00	\$21.80	\$394.80	\$482.00 QLT8023 QUAD	\$199.00	\$218.00	\$230.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$2,369.00	\$21.99	\$552.99	\$879.00	\$295.00	\$339.00	\$369.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535							
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$2,590.00	\$35.00	\$735.00	\$461.00	\$246.00	\$269.00	\$285.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	\$2,179.64	NB	NB	NB	NB	NB	NB
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	NB	\$24.99	NB	NB	NB	NB	NB
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$2,122.95	\$26.75	\$401.30	\$371.60	\$197.60	\$215.90	\$228.70

COMPANY	ITEM #48 22" MARCHING BASS DRUM MAPEX QUALIFIER BASS DRUM	ITEM #49 24" MARCHING BASS DRUM MAPEX QUALIFIER BASS DRUM	ITEM #50 26" MARCHING BASS DRUM MAPEX QUALIFIER BASS DRUM	ITEM #51 28" MARCHING BASS DRUM MAPEX QUALIFIER BASS DRUM	ITEM #52 CARRIER HARNESS FOR MAPEX QUALIFIER BASS DRUM	ITEM #53 16" MARCHING CYMBALS ZILDJIAN STADIUM CYMBALS	ITEM #54 ADAMS 3.3 OCTAVE ACADEMY PADOUK MARIMBA RESONATORS W/XSTAND AMPD33R	ITEM #55 ADAMS XSKF35 SOLOIST SERIES SYNTHETIC 3.5 OCTAVE XYLOPHONE W/ENDURANCE FRAM XSKF35	ITEM #56 YAMAHA YG1210 CONCERT 2 1/2 OCTAVE BELLS YG1210
ALAMO MUSIC CENTER 425 N. Main Avenue San Antonio, TX 78205	\$353.92	\$272.32	\$294.40	\$322.34	\$89.07	\$286.49	\$1,704.68	\$2,303.06	\$886.34
Guitar Center, Inc. 1485 NE Expressway Atlanta, GA 30329	\$279.99	\$309.99	\$319.99	\$529.99	\$104.99	\$379.99	\$2,099.99	\$2,899.99	\$969.99
Guitar Center Sotres Inc. dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703	\$271.98	\$292.40	\$316.05	\$506.37	\$95.69	\$244.01	\$1,911.35	\$2,580.00	\$972.88
Midwest Musical Imports 1621 E. Hennepin Ave, Suite 100 Minneapolis, MN 55414	NB								
Moe-Bleichner Music Distribution LLC 1117 Mahantongo Street Pottsville, PA 17901	NB	NB	NB	NB	NB	NB	NB	NB	NB
NATIONAL EDUCATIONAL MUSIC COMPANY, LTD 1110 Centennial Ave., Ste 2 Piscataway, NJ 08854	\$266.00	\$285.28	\$308.42	\$337.33	\$103.61	\$293.37	\$1,785.82	\$2,410.56	\$928.53
NICK RAIL MUSIC 2801 DeLa Vina Street Santa Barbara, CA 93105	\$255.00	\$275.00	\$299.00	\$325.00	\$90.00	\$306.00	\$1,756.00	\$2,371.00	\$894.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. 1816 S. PETERSON AVE DOUGLAS, GA 31535	\$379.00	\$409.00	\$449.00	\$659.00	\$119.00	\$449.95	\$2,135.00	\$3,103.00	\$959.00
O'MALLEY MUSICAL INSTRUMENTS CO., LLC. ALTERNATE PRODUCT OPTIONS 1816 S. PETERSON AVE DOUGLAS, GA 31535									*\$799.00 MAJESTIC* \$899.00 MUSSER
PORTMAN'S MUSIC SUPERSTORE 7650 Abercorn Street Savannah, GA 31406	\$315.00	\$338.00	\$365.00	\$399.00	\$110.00	\$314.00	\$319.00	\$2,824.00	\$1,145.00
STAR MUSIC CO. 1322 ASSEMBLY STREET COLUMBIA, SC 29201	NB	NB	NB	NB	NB	NB	\$1,955.80	\$2,640.00	NB
TAYLOR MUSIC INC. 513 S. MAIN ABERDEEN, SD 57401	NB	NB	NB	NB	NB	NB	\$1,649.00	\$2,249.00	NB
WASHINGTON MUSIC CENTER 11151 VEIRS MILL ROAD WHEATON, MD 20902	\$252.50	\$270.75	\$292.75	\$320.15	\$91.25	\$295.35	\$1,707.30	NB	\$870.00
									AWARD RED PRINT ONLY